

# Excursion day | December 3

## **Excursions to industrial enterprises**

#### **Technical tours:**

10:00 - 16:00

- · SIBUR PolyLab Innovative Research Center
- Recycling enterprise for polymers Recyclen and Gran Garo plant for the production of equipment for polymer processing
- · SOEMZ the leading company in the production of environmentally friendly packaging from pulp cardboard

Day 1 | December 4

# Analytical session «Packaging 360»

Registration. Welcome coffee 8:30 - 9:30 Session topics: Government regulation and legislative changes: impact on the packaging industry. Extended producer responsibility (EPR): current requirements and prospects Global trends in packaging development. New reality and international experience Development of consumer markets. Changing packaging and adaptation to new requirements Russian packaging market: statistics, trends, new niches Influence of consumer trends on the perception of packaging **Anton Alikhanov** – Minister of Industry and Trade of the Russian Federation 9:30 - 11:15 Alexander Kozlov - Minister of Natural Resources and Environment of the Russian Federation Svetlana Radionova - Head of the Federal Service for Supervision of Natural Resources Denis Butsaev - General Director of the Russian Ecological Operator PPC Fedor Virin - Data Insight Partner Vladimir Chuikov - President of the National Confederation of Packaging Manufacturers (NKPak), Chairman of the Board of Directors of the State Enterprise Gotek Dalia Safiullina - Head of the Business Unit for the Transition to a Circular Economy KEPT Rimma Churina - Client Relations Director, GfK Consumer Panel Alexey Antipin - General Director of UniServiceCapital Break 11:15 - 11:30

# Plenary session of market leaders «Packaging in modern production: from development to

# processing»

#### **BLOCK "DEVELOPMENT OF PACKAGING SOLUTIONS"**

#### **Session Topics:**

- · Finding the Optimal Balance between Economic Efficiency,
- Technological Requirements and Consumer Demand in FMCG Packaging
- Developing Strategies for the Implementation of Eco-Friendly Packaging without Compromising Business Profitability
- New Projects: Developing Effective Strategies in Conditions of Limited Resources and Opportunities
- Assessing the Potential and Prospects for Implementing Solutions from Russian Suppliers and Suppliers from Friendly Countries

Moderator: Evgeniya Sedova – Director of Research and Development, Unilever Rus

# Invited speakers:

Maria Dmitrieva - Head of Ready-to-Eat Food, Yandex Lavka

Maksim Surov - Director of Packaging Solutions, Health & Nutrition (ex. Danone)

**Sergey Popov** – Leading Expert in Packaging Procurement

Oleg Gubanov - Director of R&D, Neopolis

Sergey Kirkin - Director of Business Development, Progress JSC

11:30 - 12:30

#### **BLOCK «PACKAGING PROCESSES IN PRODUCTION»**

#### Session topics:

- · Analysis of opportunities and limitations in the integration of new packaging solutions on existing equipment
- · Implementation of modern approaches to optimization of packaging processes
- Assessment of the potential and prospects for the implementation of solutions from Russian suppliers and suppliers from friendly countries
- · Import substitution. Digital solutions for organizing packaging processes in modern realities
- The future of labeling. Problems and solutions
- New approaches to organizing packaging lines: automation, robotization

#### Invited speakers:

Egor Seryukov - Director of Production for Ready-to-Eat Food, Yandex Lavka

Vladimir Druzhkov - General Director of Kama LLC

Svetlana Danilina - Vice President of Public Relations, Tauras-Phoenix

Elena Krupina - Head of Private Label Brand Development, Lenta LLC

Valery Taberko - Director of Production Automation, Savushkin Product OJSC

Evgeny Subbotin - Director of Purchasing, Logistics and Supplies, Cherkizovo Group of Companies

Alexander Pirogov – Director of the Plant, Russian Standard Vodka LLC

13:30 - 14:30

12:30 - 13:30

Lunch

# Track «Polymer packaging»

#### **Session Topics:**

- Market for production and consumption of flexible and rigid polymer packaging: key statistics, trends, forecasts
- Import substitution algorithms: experience of successful companies
- Foreign economic activity: new rules of the game. Peculiarities of interaction with new markets for the supply of materials and components
- Consumer preferences and retail requirements
- Changes in packaging requirements due to the development of sales in the Ecom channel

**Moderator: Mikhail Katsevman –** President of the Union of Plastics Processors

#### Invited speakers:

**Artur Smirnov** – Head of the Chemical Industry Department of the Ministry of Industry and Trade of the Russian Federation

Pavel Sapogov – Head of the warehouse innovation group at Wildberries

Dmitry Makarkin – Director of Innovation and Sustainable Development at the Chernogolovka Group

Natalya Sommer – Quality Director at the Magnit retail

**Luchesa Nabatova –** General Director of AO GEORG POLYMER

**Elena Maltseva** – Head of industry marketing in the Packaging segment at SIBUR

Alexey Eberil - CEO of Beta-Silicon LLC

# Track «Paper, cardboard and corrugated cardboard packaging»

#### **Session Topics:**

- The market for production and consumption of packaging made of paper, cardboard and corrugated cardboard: key statistics, trends, forecasts
- Foreign economic activity: new rules of the game.
   Features of interaction with new markets for the supply of materials and components
- Consumer preferences and retail requirements
- Import substitution algorithms: the experience of successful companies
- Consumer preferences and retail requirements

**Moderator: Yuri Alpeyev** – Chairman of the expert council of NKPak

#### Invited speakers:

**Mikhail Senatorov** – Senior Vice President of the Double V group of companies

Denis Kondratyev - General Director of the CSA

**Alexander Stupakov** – Deputy General Director – Director of the Corrugated Division of the UK GP Gotek

### 14:30 - 17:15

### **RosUpack Summit Gala Reception and Banquet**

9:00 - 10:00	Registration. Welcome coffee
10:00 – 11:00	Seminar «Extended Producer Responsibility (EPR) in the Packaging Industry: Current Requirements and Development Prospects»
	Moderator: Elena Semiletova – First Deputy Chairperson of the Council for the Development of the Circular Economy and Ecology of the Chamber of Commerce and Industry of the Russian Federation Invited speaker: Denis Butsaev – General Director of the Russian Ecological Operator
11:15 – 13:00	Session «Sustainable packaging in Russia: Who is to blame and what to do?»  Session Topics:  • The concepts of sustainability, environmental friendliness, recyclability: understanding the terms?  • How to choose packaging that will be sustainable within our country's infrastructure? Cases and expert opinions.  • Experience of transitioning to sustainable packaging: insights from manufacturers, marketplaces, and retail.  • Is it necessary to tell consumers and partners about the transition to sustainable packaging and how? Can this be a unique advantage?  Moderator: Daria Sviridenko – Head of Sustainable Development, ECR Russia
	Invited speakers:  Anna Popova – Head of the Federal Service for Surveillance on Consumer Rights Protection and Human Wellbeing  Elena Vishnyakova – Deputy General Director, EcoLine Group  Eduard Kostenko – Head of Sustainable Development, Magnit chain of stores  Anna Garkusha – Co-Director of Association Razdelny Sbor, Head of the "What to Buy" Department FMCG - companies

Track «Ecology and Packaging»

# Track «Branding and Positioning»

### Master class on branding and positioning

#### Session topics:

- · Strategic thinking of business in times of instability. New strategies in FMCG
- Design strategies in packaging. Real experience
- Consumer psychology. Practice of applying skills
- · Brand architecture. How to manage brand portfolios?

**Moderator: Andrey Kozhanov – Managing partner** Higher School of Branding

#### Invited speakers:

Yulia Semakova - Managing partner Russianbeutycode

Mila Burlakova – Marketing and communications director IPSOS

Maxim Makashev - General director of TD "Brothers Cheburashkiny"

Victor Kitaev - Creative director of FMCG, DDVB

Alexander Demenko – Marketing director of the Molvest group of companies

**Alexey Murazanov –** Managing partner, head of the marketing and communications department of the consulting company PSYCHEA®

10:00 -13:00